



Stockages massifs en Li-ion: exemples de réalisations et perspectives

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Saft aujourd'hui

GROUP PROFILE



100 years of history



Leadership position
on 75-80% of revenue base



9.7% invested in **R&D** with **3** main technologies; primary lithium, lithium-ion & nickel-cadmium,

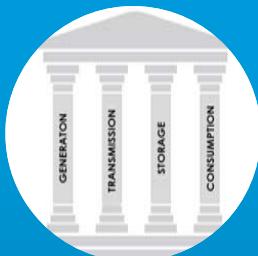


€744m revenue FY 2017

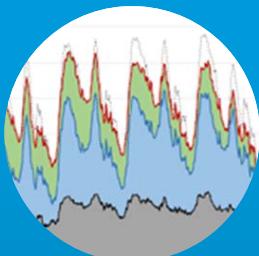
GLOBAL PRESENCE - SALES



Stockage d'Energie: une vision à court terme

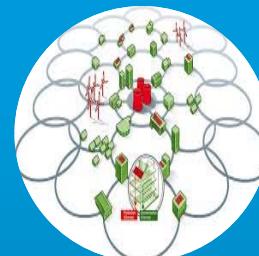


The 4th pillar
of the electricity system
integrated all along the
value chain and across
the system



Flexibility provider

- @ electricity production
 - supply/demand balance,
 - capacity
 - @ transmission and distribution
 - Grid capacity
 - Grid stability
 - @ electricity consumption
 - Self consumption
 - Energy to non connected sites
- Short term to long term



Distributed & digital

- Multiple units are aggregated to provide services
 - One storage asset provides multiple services to different stakeholders
- & sector coupled**
- Integrated with gaz, heat networks
 - Integrated with electric mobility



Value generator

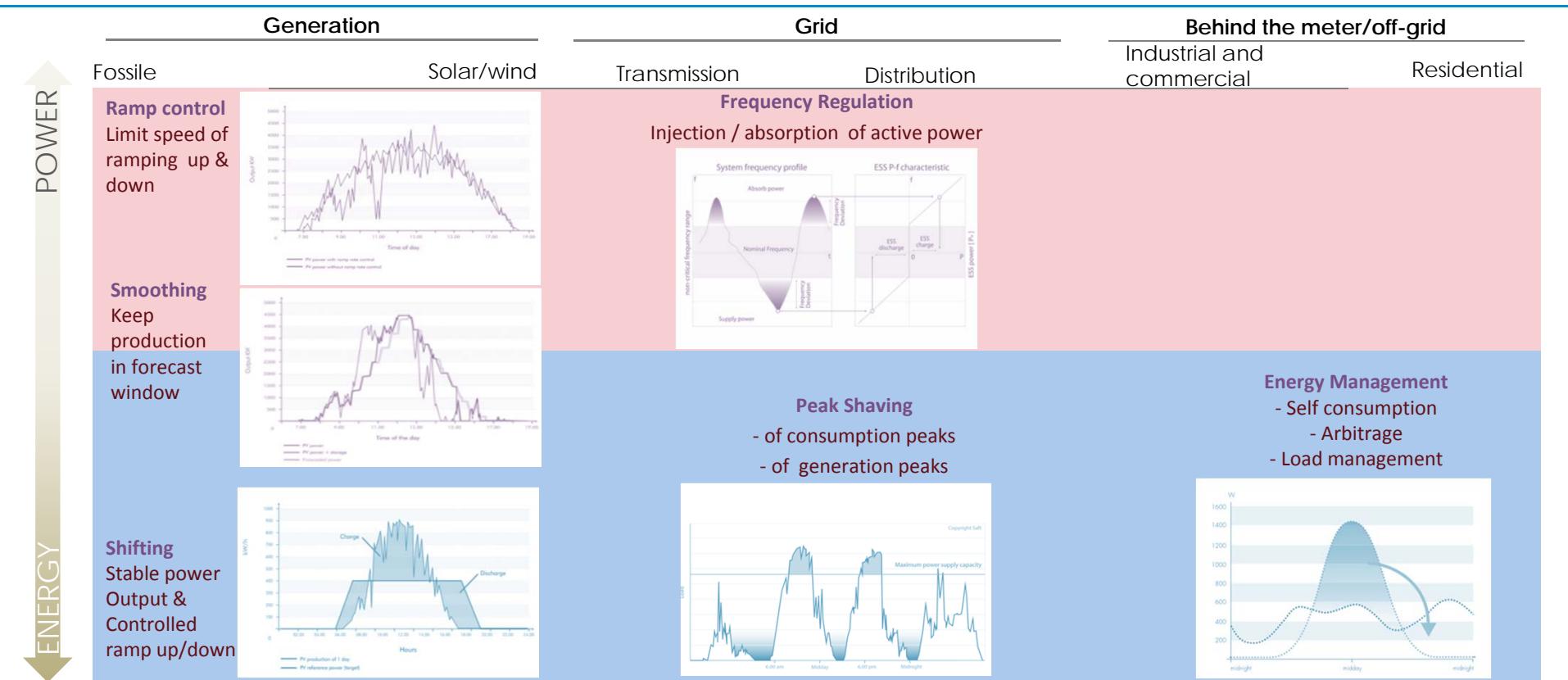
- Energy markets
- Grid services
- Customer services
- Asset services

Les fonctions du stockage d'énergie



Applications	
Energy Shifting	<input checked="" type="checkbox"/>
Smoothing / ramp control	<input checked="" type="checkbox"/>
Frequency regulation	<input checked="" type="checkbox"/>
Peak Shaving	<input checked="" type="checkbox"/>
Hybrid Power Generation	<input checked="" type="checkbox"/>

Les fonctions du stockage d'énergie



Saft Intensium® Max & Mini footprint



Exemples de valorisation: EnR



Higher Value / kWh
for high quality RES generation

Curtailment avoidance

Peak Capacity



Battery additional impact over wind

Husahagi 12 MW wind farm Faroe islands
+
2MW/20mn Li-ion ESS

Application = ramp rate control

Additional benefit = curtailment reduction (>60%)

Capex 20%
Fuel savings 1000t/year
CO2 savings 3500t/year
Estimated ROI : 5 years

Le projet Feroë

SEV: vertically integrated utility

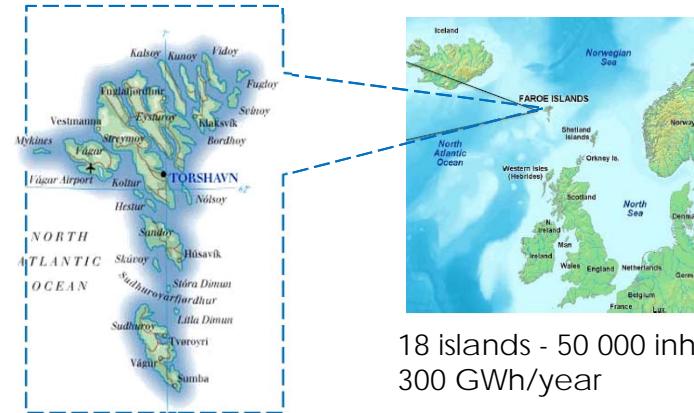
- Target 2020: 75% renewables with hydro & wind
 - 60% reached in 2015

New 12MW wind farm with ESS in 2015

- Total wind capacity 18MW
- 30% of total generation capacity
- 18% of yearly energy consumption
 - 42% hydroenergy, 40% thermal generation

Long term vision

- Two-fold increase of energy consumption by 2030
- Target: 100% renewables



18 islands - 50 000 inhabitants,
300 GWh/year

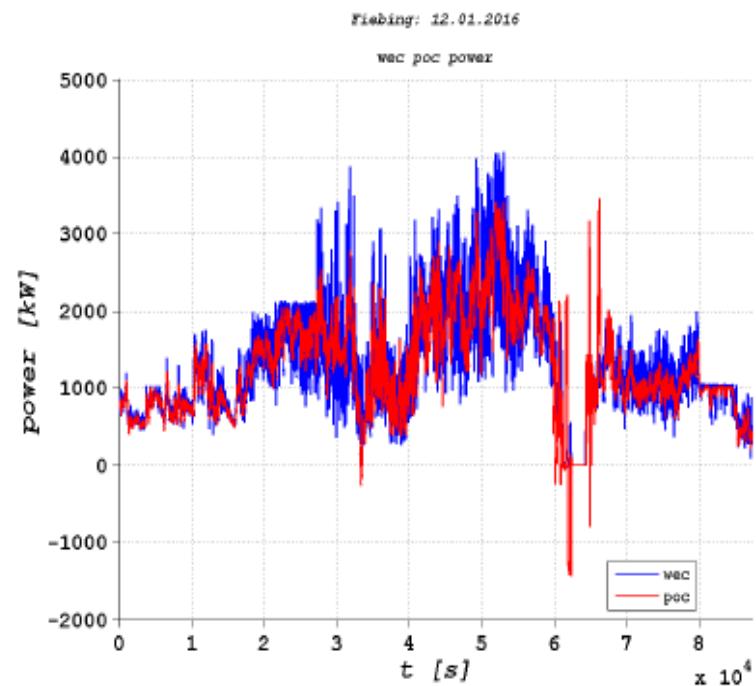


Le projet Feroë: le besoin

- Volatility of wind generation
 - Impact on voltage and frequency
 - Stress on diesel generation to compensate short term fluctuation
 - Lack of inertia
 - Substitution of synchronous generation by inverter based generation
- 
- Priority for ramp control
maximum
1MW / minute
upramp
downramp

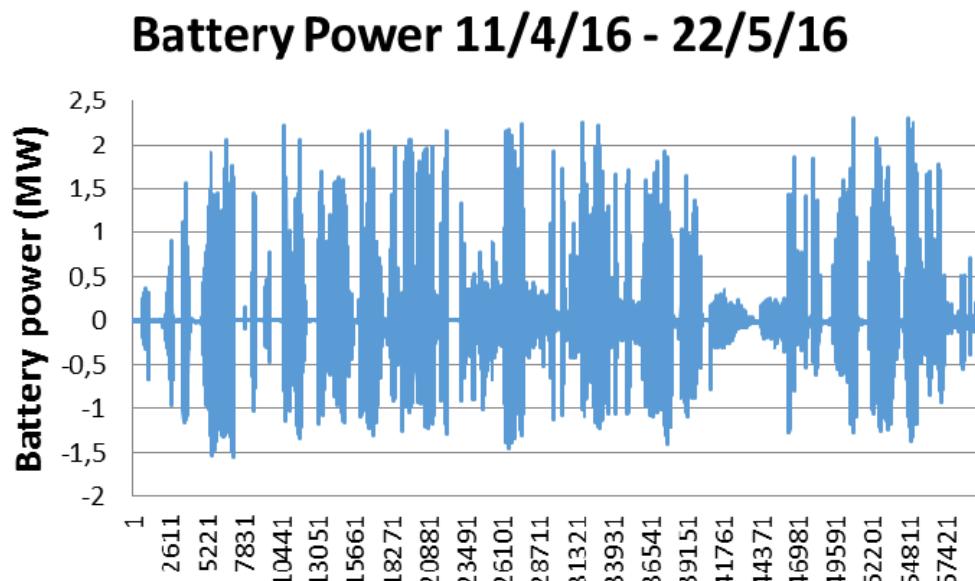
Le projet Feroë : simulation

- Compliance of 1MW /min ramp rate > 99%
- DC roundtrip efficiency 97.6%
- AC roundtrip efficiency including PCS & auxiliaries 86.2%
- Total efficiency losses of wind energy generated 0.22%
- Avg daily energy throughput of BESS 261%
- Capacity loss after 20 years operation 20,9%
- Impedance increase after 20 years 83%



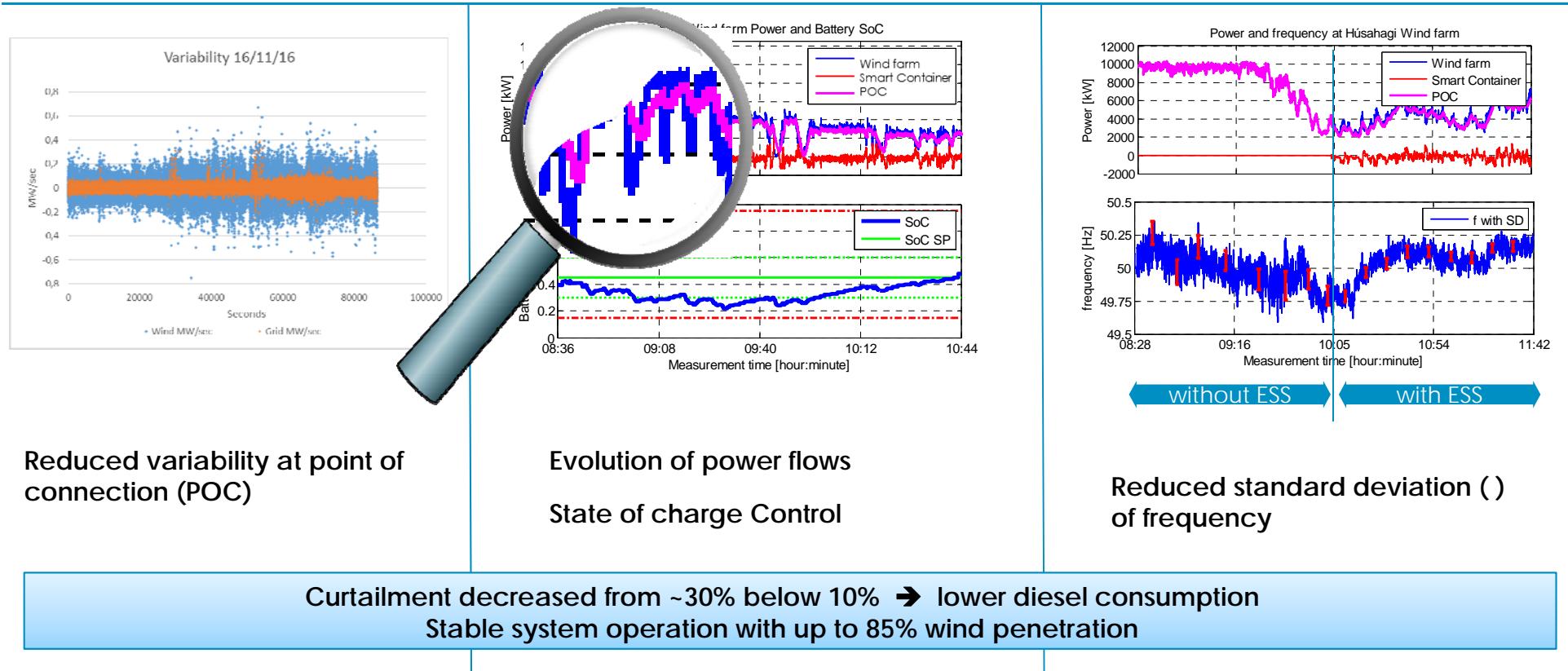


Le projet Feroë : résultats (1)



- About 80MWh charged during 40 days
- represents **300% daily throughput** (2 MWh per day / 700kWh battery)
- Maximum battery power frequently required

Le projet Feroë : résultats (2)



La Réunion – Appel d'Offres CRE

9 MW PV PV plant



9 MWh Li-ion Energy Storage System

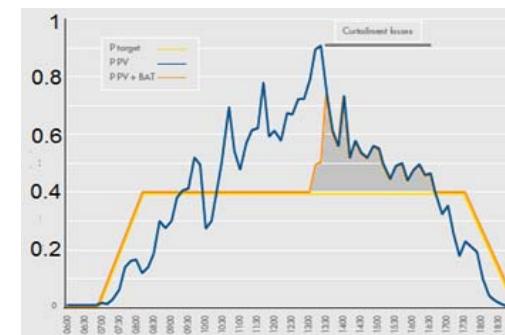
- Consortium Saft, Ingeteam, Corex
- 9 containers Intensium Max 20+E
- 5,6 MVA converters in 4 containers

Specification

- Constant power injection @ 40% Pmax
- Primary reserve : 10% Pmax / 15 minutes
- Voltage support by PCS reactive power

Battery Optimization

Energy capacity	Losses	Average DOD	Lifetime
9 MWh	11.3%	69.8%	>12 years
14 MWh	3.5%	56.3%	>17 years
21 MWh	0.7%	44.9%	>20 years



Exemples de valorization: réseaux



Large power plants

Grid compatibility

Higher Value / kWh
for high quality RES generation

Curtailment avoidance

Peak Capacity



Grids

Demand-supply
flexibility

Grid Services
Frequency Control / Balancing

Investment Deferral

Microgrids: minimize genset fuel
consumption



SEPTA
Brake recovery
&
Frequency
regulation

1.5 MW ESS

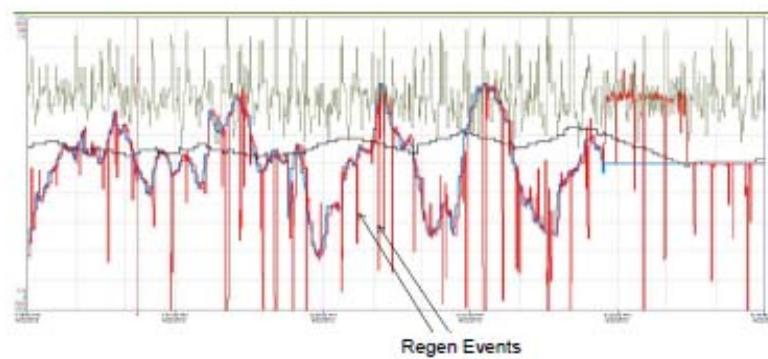
Energy savings 1 – 2 GWh / year
PJM market revenue 90 – 190 k\$ / year
CO2 savings 75 – 250 k\$ / year

1000 t /year

Viridity / SEPTA recuperation de freinage & réglage de fréquence



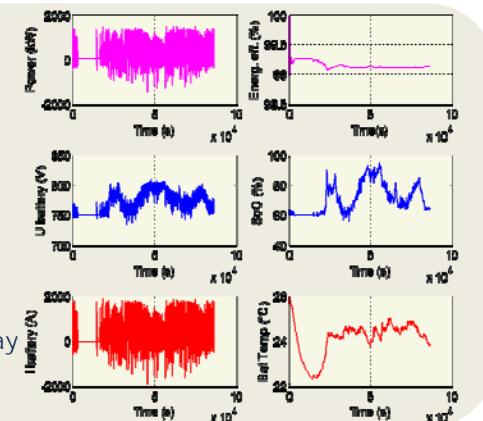
- Store energy from decelerating trains and use it for accelerating trains
 - Analogous to PV smoothing
- Participation in the PJM frequency regulation market



- 1 Intensium Max 20P – 420 kWh / 1.6 MW
 - Commissioned Feb 2012 at substation in Philly
 - End 2016: > 10MW of Saft ESS in multiple SEPTA substations
- Modeling used to optimize operation and minimize aging

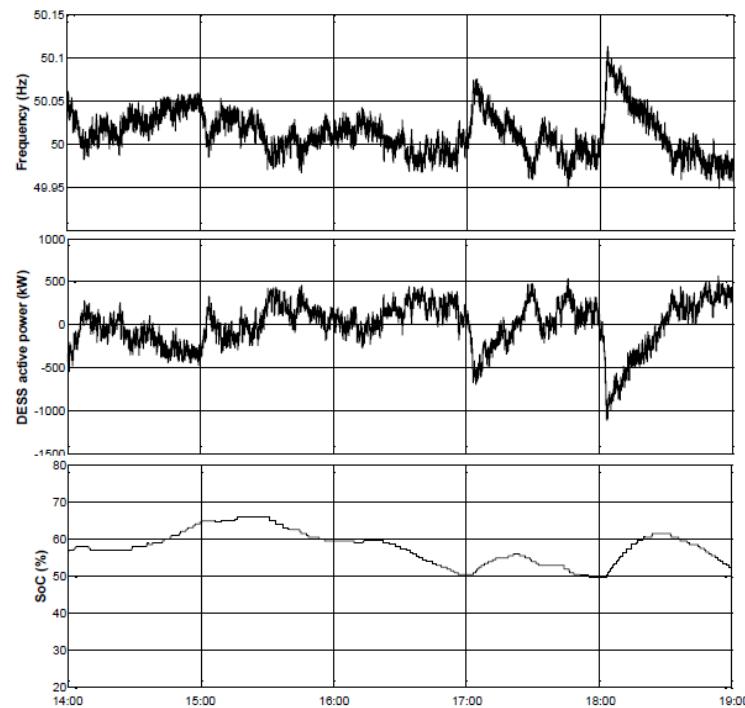
1 day operation (11/2012)

- Daily Energy turnover 2.2 MWh (520%)
- Average DOD 4%
- SOC management implemented
- Ageing 0.0055% per day ~ 2% / year

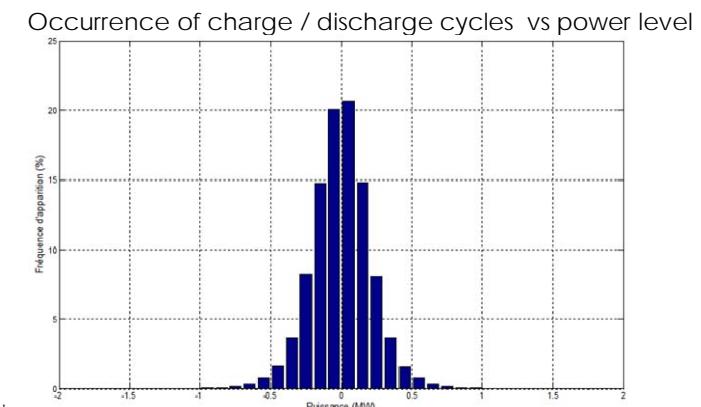


Du signal de fréquence à l'opération batterie

Frequency Profile



Storage Operation



Power and Energy per 1MW regulation power

Battery Energy installed	640 kWh
Average Power	170 kW
Average DOD	3-4%
Energy throughput / 24h	1,4 MWh = 2.2 C

Exemples de valorization: microgrids



Large power plants

Grid compatibility

Higher Value / kWh
for high quality RES generation

Curtailment avoidance

Peak Capacity



Grids

Demand-supply
flexibility

Grid Services
Frequency Control / Balancing

Investment Deferral

Microgrids: minimize genset fuel
consumption



EXAMPLE



Cobija
8 MW Microgrid
Bolivia

5 MW PV
2.2 MW ESS
16 MW diesel

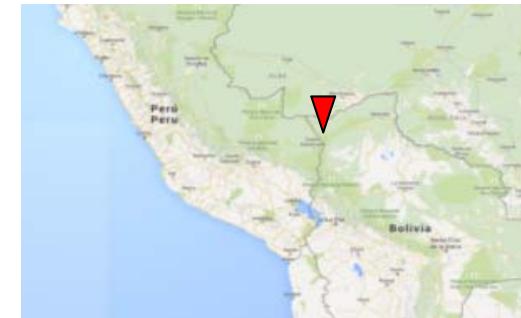
ESS additional impact over PV :

Capex +50%
Fuel Savings + 100%
2mio l/yr

Bolivia Hybrid Plant PV + Diesel + ESS

Microgrid in Bolivia's remote area (Cobija, Pando Dpt.)

- Sizing: 2 x IM20M 2.2MW / 1.2 MWh
4 x 690 kVA inverters Sunny Central Storage
- PV penetration 40% in 2015 with new 5MW PV plant
- The 5MW PV + 2MW ESS plant will increase electricity coverage from 65% to 80%
- Applications: fuel saving (2 millions liters/year) + grid stability (PV ramp control + spinning reserves)



Multi-Services dans la pratique



venteeea

INVESTISSEMENTS D'AVENIR

ADEME

Agence de l'Environnement et de la Maîtrise de l'Energie

Transporteur	Distributeur	Producteur EnR
ST1 – Réglage de fréquence	SD0 – Secours poste source	SPd1 – Appui services système
ST1i – Soutien dynamique	SD1 – Lissage de la pointe	SPd2 – Lissage court terme
ST2 – Réglage de tension	SD2 – Réglage de tension	SPd3 – Valorisation effacements
ST3 – Réduction des pertes	SD3 – Soutien régime dégradé	SPd4 – Report d'injection
ST4 – Résolution congestions	SD4 – Renvoi local de tension	SPd5 – Production garantie
ST5 – Stabilité angulaire	SD5 – Compensation de réactif	SPd6 – Systèmes isolés
Stockage		
ARB – « Arbitrage » marché	SD6 – Réduction des pertes	Non faisable dans la situation
	SD7 – Qualité/continuité	Non chiffré pour l'heure
	SD8 – Perturbations HTB	Départ dédié (ferme de 12 MW)
	SD9 – Facture d'acheminement	Départ mixte (ferme de 6 MW)

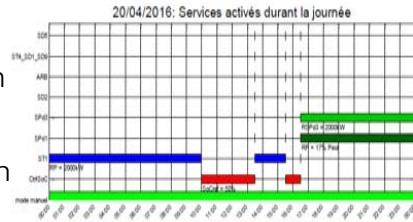
Wind farm	12 MW
Battery	2 MW / 1,3 MWh
Operation	2015/2016



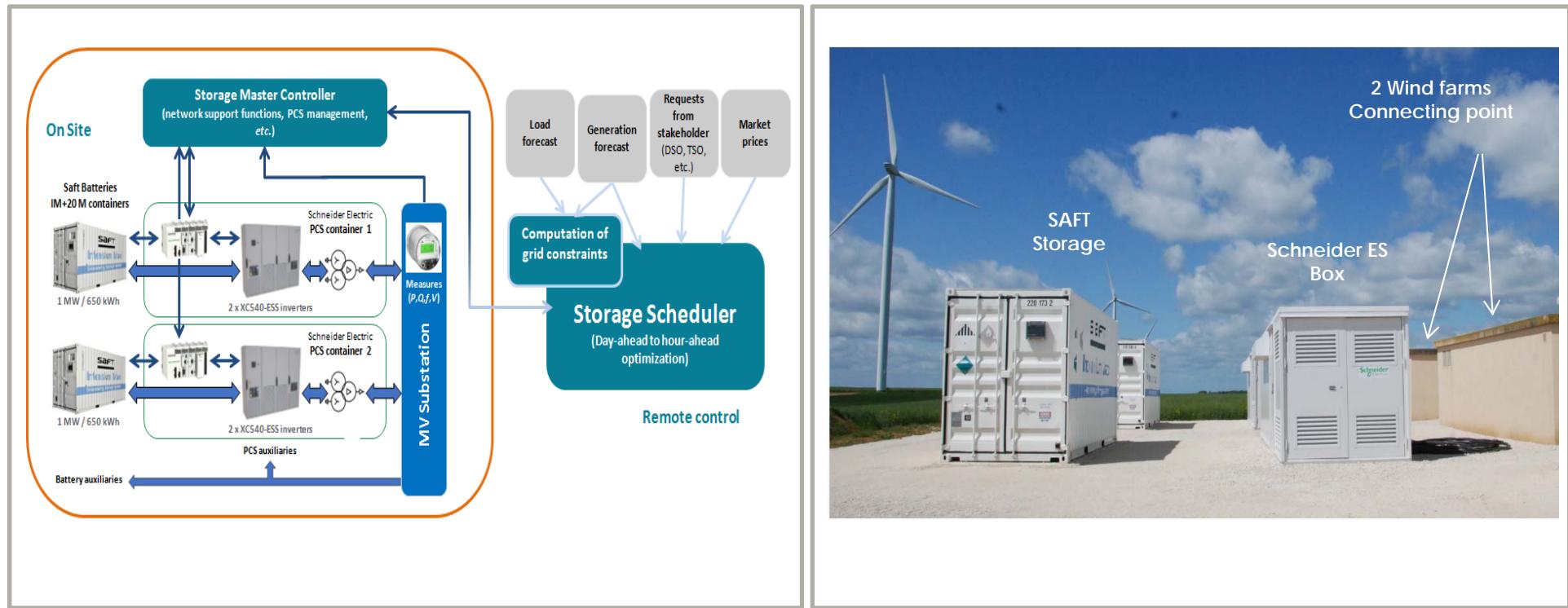
Results:

- 12 services demonstrated
- Sequential and parallel operation of services,
technico - economic optimization of sequence by merit order

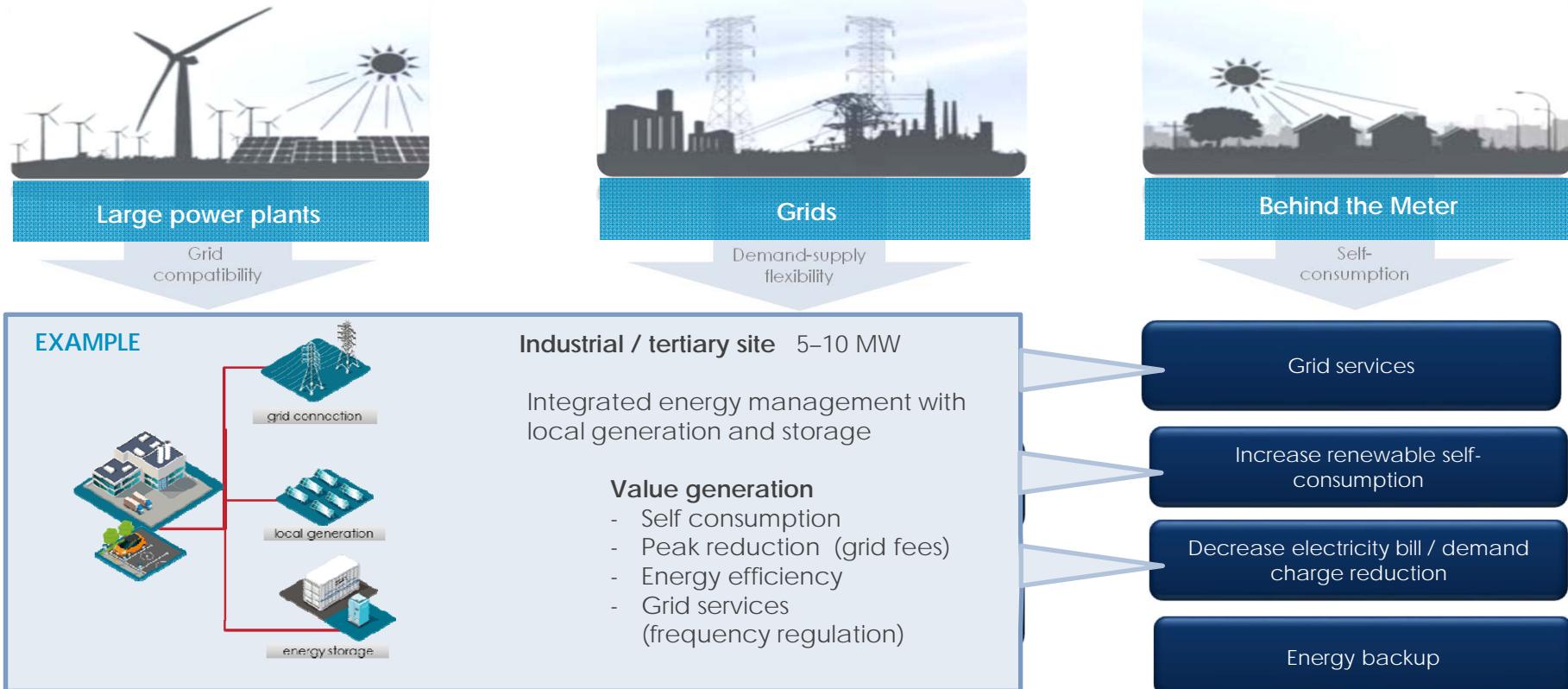
→ Enhanced hosting capacity for wind energy on the distribution grid



VENTEEA: architecture



Exemples de valorisation: l'aval compteur



Digitalisation

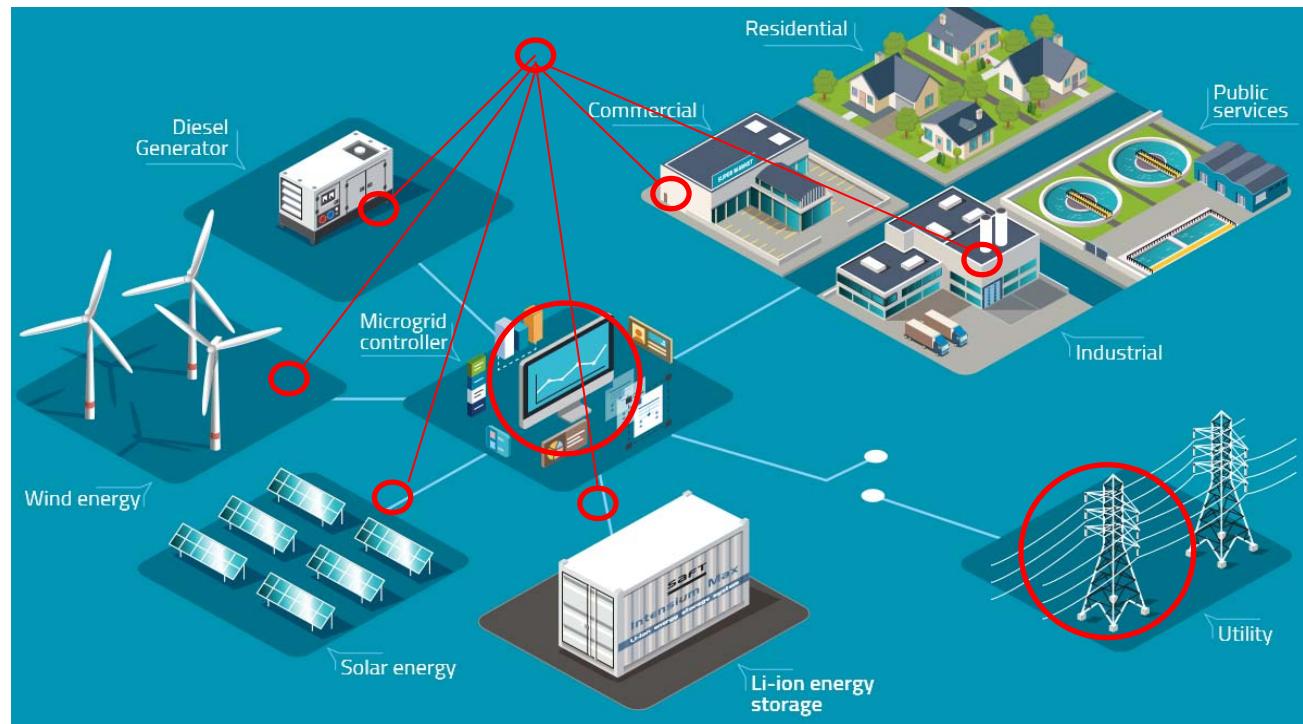
Aggregation

Virtual connection of power devices

EMS

Dispatch of power flows

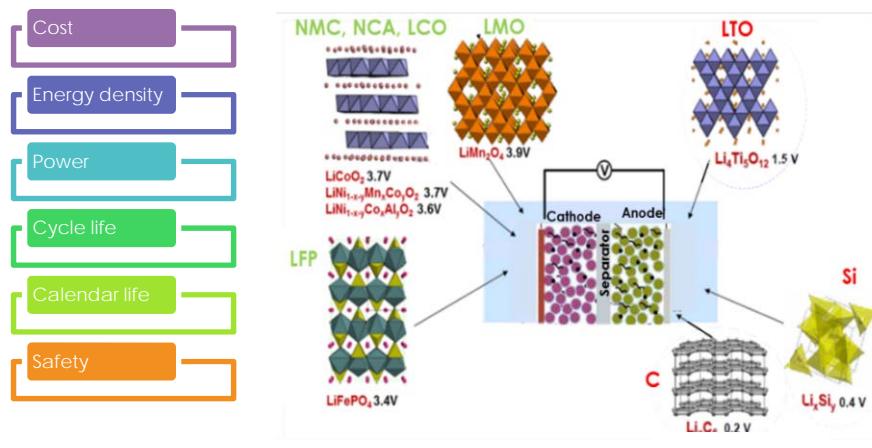
Participation in flexibility markets



Les technologies Li-ion aujourd'hui et demain

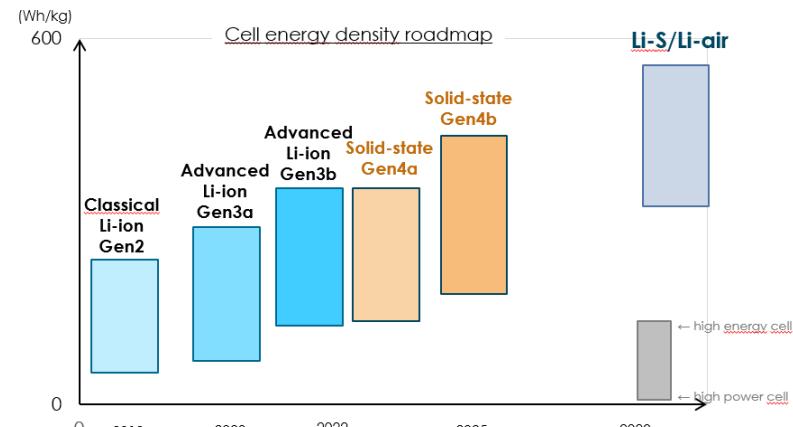
After many decades of screening, very few elected commercial cathode and anode materials

Each with its own domain of excellence



What is the next technology beyond Li-ion?

- In a 3 year horizon, advanced Li-ion!
- Beyond: Solid state Li-ion
- Long term > 2030 post-li-ion technologies

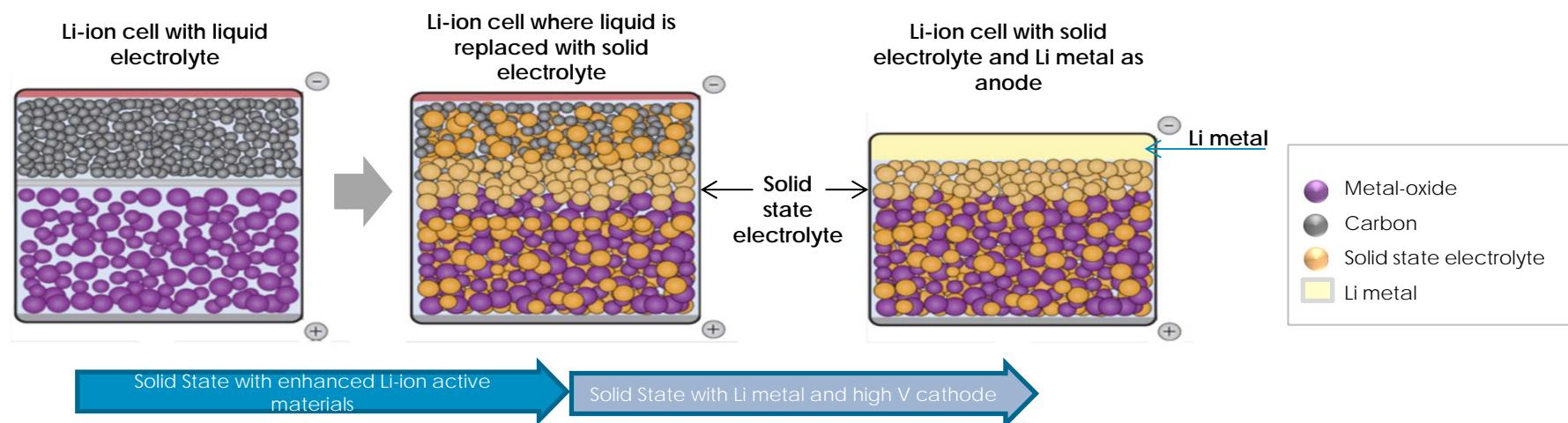


Source: SAFT, based upon internal expertise, EU commission, MIIT, NEDO, German VDA.
Generation names aligned with EU commission roadmap.

La technologie lithium à électrolyte solide

- Major projected improvements:
 - High energy and lower cost / kWh due to use of metallic Li in the negative electrode
 - Improved safety due to non-flammable solid electrolyte
 - Longer life due to electrochemical stability of solid electrolytes

- Keys to success:
 - A solid electrolyte material with good ionic conductivity
 - A solid electrolyte membrane
 - Active materials electrochemically stable
 - High speed manufacturing processes





MERCI

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